## Intercultural Communication Styles

### Low context
Meaning is conveyed through explicit statements made directly to the people involved, with little reliance on contextual factors such as situation and timing. Sender assumes responsibility for communicating clearly.

### High context
Meaning is conveyed by suggestion, implication, nonverbal behavior, and other contextual cues. The receiver or interpreter of the message assumes responsibility to infer the meanings of a message.

### Linear
Discussion is conducted in a straight line, developing causal connections among sub points toward an end point, stated explicitly. Low reliance on context.

### Circular
Discussion is conducted in a circular movement, developing context around the main point, which is often left unstated. High reliance on context.

### Direct
The speakers intentions are obvious, and the content of the speech is enunciated in a forthright voice.

### Indirect
This features statements that tend to camouflage the speaker’s actual intentions and are carried out with a more nuanced tone of voice.

### Abstract
Issues are best understood through theories, principles, and data, with emphasis on the general rather than the specific.

### Concrete
Issues are best understood through stories, metaphors, allegories, and examples, with emphasis on the specific rather than the general. Animated, Expressive, vital, may have more tonal variations, different rhythms

### Informal
Emphasizes the importance of informality, casualness, and role suspension, Reflects perceptions of a low level of power distance

### Formal
This is a role centered verbal mode that emphasizes formality and large power distance

### Self-enhancement
This verbal style emphasizes the importance of promoting one’s accomplishments and abilities.

### Self-effacement
This emphasizes the importance of humbling oneself via verbal restraints, hesitations, modest talk, and the use of self-deprecation concerning one’s effort or performance.

### Silence
Isn’t golden – a void to be filled. Empty pause.

### Silence
Holds strong contextual meaning, indicates reflection. Pregnant pause.